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Succession Planning

Acquisitions

Reorganizations

Transitions

Amalgamations

Negotiations

WELL-ESTABLISHED MACHINE SHOP

Highlights:

- Stable customer base providing consistent annual revenues of approximately \$1.9 M.
- High assets to value.
- In business since 1960.
- Six journeyman shop employees.
- Skilled staff that weld aluminum, stainless steel, and brass.
- Has the capacity to provide sanitary welding for food grade, pharmaceutical, and medical applications.
- Reputation for fast turnaround times on projects.

<u>Machine Shop – Metal Fabricator for Sale</u>

This family-owned business began in 1960 and is currently operated by the next generation who are now preparing for retirement. The company began by servicing the potash mines and expanded to service other industries. The business has loyal clients who come back year after year, generating consistent annual revenues.

Six shop employees are journeymen who are well-trained as the company has employees licensed to weld aluminum, stainless steel, and brass. One employee is licensed to perform sanitary welding for food grade, pharmaceutical, and medical applications.

This business has a high assets to value ratio and owns numerous specialized machines. The business can be purchased with or without the land and buildings. The vendor is willing to enter into a long-term lease if desired by the purchaser.

The business can continue to operate as a stand-alone entity or be purchased by a current machine shop/metal fabricator who would acquire a large customer base, additional equipment, journeymen employees, and additional revenue streams. Economies of scale can be achieved with a strategic purchaser contributing management expertise.

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